

Elena Manzoni

Curriculum Vitae

University of Bergamo
Department of Economics
Via dei Caniana, 2 - 24127 Bergamo BG,
Italy

Nationality: Italian
Email: elena.manzoni@unibg.it
Website: <https://sites.google.com/site/elnmanzoni/>

Current position

1/9/2024 – present Associate Professor of Public Economics (tenure track), Department of Economics, University of Bergamo (Italy)

Past positions

1/9/2021-31/8/2024 Assistant Professor of Public Economics (tenure track), Department of Economics, University of Bergamo (Italy)

1/12/2018–31/8/2021 Assistant Professor of Economics (tenure track), Department of Economics, University of Verona (Italy)

1/10/2017 – 30/11/2018 Assistant Professor of Economics, Department of Economics, Management and Statistics, University of Milan-Bicocca (Italy)

1/1/2016 – 30/9/2017 Post-doc researcher, Department of Economics, Management and Statistics, University of Milan-Bicocca (Italy).

1/2/2011 – 30/11/2015 Post-doc researcher, Department of Economics, Management and Statistics, University of Milan-Bicocca (Italy) (on maternity leave 14/04-13/09/2011 and 16/09/2013-15/02/2014).

1/9/2009 – 31/1/2011 Post-doc researcher, Department of Economics, Bocconi University (Italy).

Education

9/2006-31/10/2010 Ph.D. in Economics, London School of Economics and Political Science (UK)

9/2004-31/7/2006 M.Res. In Economics, London School of Economics and Political Science (UK) (*with distinction*)

9/1999-7/5/2004 B.A. in Economics, Statistics and Social Sciences, *summa cum laude*, Bocconi University (Italy).

Research interests

Political Economy, Applied Microeconomics, Psychological Game Theory, Gender and Politics.

Scholarships, awards and grants

6/12/2023-6/12/2034 National qualification for full professor (I fascia), 13/A1 Economia Politica

11/12/2023- 11/12/2034	National qualification for full professor (I fascia), 13/A3 Public Economics
2025-present	Member of the group financed with the grant PROYECTOS DE GENERACIÓN DE CONOCIMIENTO 2024 “ <i>The Economic and Behavioral Implications of Artificial Intelligence: Monitoring, Polarization and Platforms</i> ” (PI: Penélope Hernandez, Universidad de Valencia)
2023-present	Member of the group financed with the grant PRIN-PNRR “ <i>Conditional cooperation, social norms, and sustainable behavior</i> ” (PI: Simone Quercia, Università di Verona).
2023-present	Member of the group financed with the grant PRIN “ <i>BREAK THE BIAS: new data and methods to investigate the presence and impact of gender stereotypes on economic outcomes</i> ” (PI: Paolo Buonanno, UNIBG).
2023-2024	Member of the group financed with the Cariplo grant “Gender and education inequalities: the role of digital and financial literacy to support women empowerment” (PI: Piera Bello, UNIBG)
2020 – 2022	Member of the group financed with the grant ANR (Agence Nationale de la Recherche, France) GrICRiS “ <i>Green Innovation: Creativity, Risk and Social Context</i> ”, www.anr-gricris.eu
2015 – 2016	Einaudi Institute for Economics and Finance (EIEF), research grant. Project title: “Do Individual Heterogeneity and Spatial Correlation Matter? An Innovative Approach to the Characterisation of the European Political Space.”
2012 – 2015	Member of the group financed with the grant PRIN 2010-2011 “ <i>New approaches to Political Economy: positive political theories, empirical evidence and experiments in laboratory</i> ”.
2012	Winner of the Unicredit “Best Ph.D. Thesis Award”.
2005 – 2007	“B. Stringher” scholarship from the Bank of Italy.
2004 – 2009	Ph.D. scholarship (tuition fees), ESRC.

Peer-reviewed publications

1. Bello P., A. Cristini, E. Manzoni, F. Origo, M. Puca and C. Sturaro (2025), Women’s Empowerment through Financial Literacy in a Developed Country, *Journal of Behavioral and Experimental Finance*, 48, 101115.
2. Attanasi G., P. Battigalli, E. Manzoni and R. Nagel (2025), Disclosure of Belief-Dependent Preferences in a Trust Game, *Economic Theory*, <https://doi.org/10.1007/s00199-025-01645-5>.
3. Della Lena S., E. Manzoni and F. Panebianco (2023), On the transmission of guilt aversion and the evolution of trust, *Games and Economic Behavior*, 142, p. 765-793.
4. Attanasi G., M. Egidi and E. Manzoni (2023), Target-the-Two: A lab-in-the-field experiment on routinization, *Journal of Evolutionary Economics*, 33, 1-33.
5. Cella M. and E. Manzoni (2022), Gender bias and women's political performance, *European Journal of Political Economy*, 77, 102314.
6. Ferrario R. and E. Manzoni (2022), Emotions Matter for Policy-Making: An Example on Tacit Collusion and Guilt, *Journal of Behavioral Economics for Policy*, 6(S1), 67-72.
7. Andreoli F., E. Manzoni and M. Margotti (2022), Women at work: Gender quotas, municipality elections and local spending, *European Journal of Political Economy*, 75, 102175.
8. Attanasi G., S. Centorrino and E. Manzoni (2021), Zero-Intelligence vs. Human Agents: An Experimental Analysis of the Efficiency of Double Auctions and Over-the-Counter Markets of Varying Sizes, *Journal of Public Economic Theory*, 1– 38.
9. Bettarelli L., G. Iannantuoni, M. Cella and E. Manzoni (2021), It's a matter of confidence. Institutions, government stability and economic outcomes, *Economia Politica*, 38, 709-738.

10. Baghdasaryan V. and E. Manzoni (2019), Set them (almost) free. Discretion in electoral campaigns under complete information, *Journal of Public Economic Theory*, 21, 622–649.
11. Attanasi G., P. Battigalli, E. Manzoni and R. Nagel (2019), Belief-dependent preferences and reputation: An experimental analysis of a repeated trust game, *Journal of Economic Behavior and Organization*, 167, 341-360.
12. De Sinopoli F., G. Iannantuoni, E. Manzoni and C. Pimienta (2019), Proportional Representation with Uncertainty, *Mathematical Social Sciences*, 99, 18-23.
13. Manzoni E. and S.P. Penczynski (2018), Last minute policies and the incumbency advantage, *German Economic Review*, 19(3), 280-308.
14. Bettarelli L., G. Iannantuoni, E. Manzoni and F. Rossi (2017), Voters' preferences and electoral systems. The EuroVotePlus experiment in Italy, *Economia Politica*, 34(1), 159-177.
15. Cella M., G. Iannantuoni and E. Manzoni (2017), Do The Right Thing. A comparison of politicians' incentives across constitutional systems, *Economica*, 84, 430-453.
16. Gamba A., E. Manzoni and L. Stanca (2017), Social comparison and risk taking behavior, *Theory and Decision*, 82(2), 221-248.
17. Attanasi G., P. Battigalli and E. Manzoni (2016), Incomplete information models of guilt aversion in the trust game, *Management Science*, 62 (3), 648-667.

Other publications

- Manzoni E. (2023), “Le tasse”, in *Economia per tutti*, Quaderni della Gazzetta dello Sport.
- Cella M. and E. Manzoni (2023), Women in politics: the case of Europe, in Och M. (ed.), *Women and Politics: Global Lives in Focus*, ABC-CLIO.
- Attanasi G. and E. Manzoni (2022), Book review: *Experimetrics: Econometrics for Experimental Economics*, Peter G. Moffatt. Palgrave Macmillan, London, UK (2015). ISBN: 978-0-230-25023-9, *Journal of Economic Psychology*, 90, 102472.

Working papers

- Cinnirella F., S. Della Lena, E. Manzoni and F. Panebianco (2026), God, Guilt and Giving: public good contribution among Catholic and Protestants, CESifo Working paper n. 12414, CEPR DP21081
- Fallucchi E., D. Fares and E. Manzoni (2026), What Drives Inaction on Climate Change? A Review of the Literature, Working Paper n. 35, University of Bergamo, DSE.
- Manzoni E., E. Murard, S. Quercia and S. Tonini (2024), News, emotions, and policy views on Immigration, IZA DP No. 17017.
- Attanasi G., M. Chessa, S. Gil Gallen and E. Manzoni (2022), Bargaining with confirmed proposals: an experimental analysis of tacit collusion in Cournot and Bertrand duopolies, Working paper n. 13, University of Bergamo, DSE.
- Cella M., E. Manzoni and F. Scervini (2024), Issue salience and women's performance. Theory and evidence from Google Trends, CESifo Working paper n. 10922
- Manzoni E. (2020), Extreme events, ex post renegotiation and vagueness of campaign promises, Working Paper n. 10/2020, University of Verona, DSE.

Other professional activities

2026	Organizer of the Workshop on Game Theory and Behavioural Economics (W-GaThe BehEco) 2026, University of Bergamo, 5-6/2/2026
2022	Co-organizer of the Workshop on Gender Discrimination: Cultural Origins and Lab Evidence, University of Bergamo, 23-24/9/2022
2022	Local organizer of the EXPONI debate tournament, University of Bergamo.
2022	Co-organizer of the 2022 University of Bergamo Winter Symposium.
2021-present	SABE (Society for the Advancement of Behavioral Economics) Country

2020 Representative for Italy.
Co-organizer of GRASS workshop, University of Verona.
2019-2021 Co-organizer of the Brown Bag Seminars, University of Verona.

Teaching

University of Bergamo

a.y. 2025/2026: Lecturer of: Public Policy for Sustainability and the Environment (master level), Public Economics (undergraduate level, Management), Public Economics (Accademia Guardia di Finanza), Public Economics (undergraduate level, Economics), Public Economics (undergraduate level, Law), Environmental Economics (undergraduate level, Economics), Microeconomics I (PhD)

a.y. 2024/2025: Lecturer of: Public Policy for Sustainability and the Environment (master level), Public Economics (undergraduate level, Management), Public Economics (Accademia Guardia di Finanza), Public Economics (undergraduate level, Economics), Microeconomics I (PhD), Psychological Game Theory (PhD)

a.y. 2023/2024: Lecturer of: Public Policy for Sustainability and the Environment (master level), Public Economics (undergraduate level, Management), Public Economics (Accademia Guardia di Finanza), Microeconomics I (PhD)

a.y. 2022/2023: Lecturer of: Law and Economics (master level), Public Economics (undergraduate level, Management), Public Economics (Accademia Guardia di Finanza), Public Economics (undergraduate level, Political Science), Game Theory (PhD)

a.y. 2021/2022: Lecturer of: Introduction to Economics (master level, DUMCI), Law and Economics (master level, Economics and Finance), Decision Theory and Behavioral Economics (master level, Economics and Finance), Introduction to Economics for students of Communication Studies (undergraduate), Game Theory (PhD).

University of Verona

a.y. 2018/2019: Lecturer of Elements of Economics for Law students

a.y. 2019/2020, 2020/2021: TA of Microeconomics (undergraduate level and PhD level)

University of Milan-Bicocca

a.y. 2016/2017, 2017/2018, 2018/2019: Lecturer of Advanced Microeconomics (master level)

a.y. 2014/2015, 2015/2016: TA of Microeconomics (both undergraduate and master level)

a.y. 2011/2012, 2012/2013, 2013/2014: TA of Microeconomics (undergraduate level)

DEFAP (Catholic University of Milan and University of Milan-Bicocca)

a.y. 2016/2017, 2017/2018: Lecturer of a module of Public Economics (half course). In the a.y. 2016/2107 I taught the course twice due to a re-organization of the PhD programme.

a.y. 2016/2017, 2017/2018, 2018/2019: TA of the Microeconomics course

a.y. 2015/2016: TA of the Public Economics course

Bocconi University

a.y. 2010/2011: TA for the third module of Microeconomics for PhD students, TA for the undergraduate course Microeconomics II

a.y. 2009/2010: TA for the fourth module of Microeconomics for PhD students, TA for the undergraduate course Microeconomics II

a.y. 2004/2005: TA for the September Course (Introduction to Mathematics) for MEd Students

Singapore Institute of Management

March 2018, March 2017, April 2016, April 2015, April 2014, April 2013, April 2012, April 2010, April 2009: Revision lectures of Mathematical Economics (undergraduate)

April 2015: Revision lectures of Introduction to Economics (undergraduate)

April 2012, April 2010: Revision lectures of Microeconomics (undergraduate)

Kazakh-British Technical University, Almaty, Kazakhstan (University of London External Programme)

April 2016: Revision lectures of Microeconomics (undergraduate)

January 2017: Lectures of Industrial Organization

London School of Economics and Political Science

September 2008 – June 2009: TA for the course EC411 Microeconomics for MSc

September 2007-August 2008: Course Manager of EC201 Principle of Microeconomics I

April 2007, April 2008: Revision lectures of EC201 Principle of Microeconomics I

Summer 2007, Summer 2008: TA for the Intermediate Microeconomics course at the LSE Summer School

September 2005-June 2008: TA for the undergraduate course Principle of Microeconomics I

Administrative duties

- Vice-referent for internationalization for the Department of Economics, University of Bergamo, November 2024-present.
- Referent for orientation for the Department of Economics, University of Bergamo, January 2022- September 2023.
- Local Organizer of the debate tournament EXPONI December 2021- July 2024.
- Member of the faculty board of the PhD in Economics, University of Bergamo, March 2023-present.
- Member of the selecting committees of 3 post-doc positions in SECS-P/01 (March 2022, January 2024, December 2024), 2 post-doc positions in SECS-P/06 (April 2022, May 2023) and 1 post-doc position in SECS-S/06 (June 2023).
- Co-supervisor of the PhD student Danièle Fares, currently enrolled in her second year of PhD at the University of Bergamo.
- 2019-2021: member of the organizing committee of the Brown-Bag Seminars, Department of Economics, University of Verona.
- 2018: member of the AQ commission of the Department of Economics, Management and Statistics of the University of Milan-Bicocca.